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High-Commission Independent Sales Rep

Description

Job Title: Digital Marketing Sales Specialist

Company: Rank Higher Online

Job Type: Independent Contractor (100% Commission-Based)

About Rank Higher Online: At Rank Higher Online, we are a results-focused SEO and digital marketing agency, using targeted services to enhance online presence and achieve real outcomes. We utilize cutting-edge AI technology for future-proof SEO, ensuring our clients stay ahead in search rankings. Our expertise in digital marketing makes us leaders in the field, offering customized strategies to exceed digital marketing aspirations. As trendsetters in SEO, we innovate and create best practices, keeping our clients at the forefront of their industries. Our comprehensive services include keyword research, ethical SEO practices, content creation, online reputation management, Google Business Profile optimization, and strategic backlink development.

Job Description: As a Digital Marketing Sales Specialist at Rank Higher Online, you will play a crucial role in expanding our client base by identifying and connecting with businesses in need of our comprehensive digital marketing and SEO services.

Key Responsibilities:

- Prospecting and identifying potential clients who can benefit from our services.
- Presenting our digital marketing solutions to prospective clients.
- Following up with leads to nurture and convert them into clients.
- Managing customer relationships to meet their needs and explore opportunities for growth.

Qualifications:

- Proven experience in sales, particularly in digital marketing or a related field.
- · Strong communication and negotiation skills.
- Self-motivated, goal-oriented, and results-driven.
- Excellent time management and organizational skills.
- Ability to work independently and remotely.

Compensation: This is a 100% commission-based position, offering a significant earning potential based on performance.

How to Apply: If you are passionate about digital marketing, possess sales acumen, and are eager to embark on a commission-based role with limitless potential, we invite you to visit our site to learn more.

Join our team at Rank Higher Online and contribute to a company that is

Hiring organization Rank Higher Online

Employment Type Contractor

Job Location San Jose, CA, USA Remote work from: USA

Date posted

November 22, 2023

revolutionizing the digital marketing landscape with innovative and effective strategies.

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